Senge's Ladder of Inference

7	**Take Action**	Act and order the world, based on these **assumptions.**
6	**Assumptions**	Formulate personal **beliefs** about the world.
5	**Conclusions**	Make judgments and conclusions about the situation.
4	**Judgments**	Assign value: “good vs bad,” “me vs them,” etc.
3	**Sort & Add Meaning**	Add cultural and personal meaning to perceptions (categorize).
2	**Select Perceptions**	Select elements from the given data.
1	**Observable Data**	The world of information and experiences.

